

# Faster, Smarter, Higher: Managing Your Career

Utkarsh Rai

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**Utkarsh Rai : Faster, Smarter, Higher: Managing Your Career** before purchasing it in order to gage whether or not it would be worth my time, and all praised Faster, Smarter, Higher: Managing Your Career:

0 of 0 people found the following review helpful. Good bookBy CustomerNo nonsense book. Wish the industry experts had done an equally good job of reviewing the content and providing tips.Must read no matter at what stage you are, in your career. Contains practical sound advice.My only concern is that the book goes and inch deep and a mile wide. More depth of content, with real life examples would have been great.

Utkarsh Rai's book is a commendable effort that presents a holistic view of career management. A good read, especially for professionals in the early to mid-stages of their careers. --N.R. Narayana Murthy  
Hard work is necessary for a job, but not sufficient for career growth. Given that workplace dynamics are ever-changing, one needs to anticipate and prepare for the impending twists and turns in one's career. Lack of understanding of managing key relationships can lead to frustration in one's career. Being in a hurry to rise, people often ignore to hone this skill, focusing too much on their subject matter expertise. Faster, Smarter, Higher provides clever and critical tips on how to manage various key relationships at work.

Utkarsh Rai's book is a commendable effort that presents a holistic view of career management. A good read, especially for professionals in the early to mid-stages of their careers. --N.R. Narayana Murthy  
About the Author  
Utkarsh Rai is Vice President Software, Infinera and Managing Director, Infinera India. He is also an angel investor for startups. Utkarsh is a recipient of the Udyog Rattan Award and has several books under his belt. He is passionate about many things in his life like globetrotting, learning about different histories and cultures, and fitness. For more information, contact him at [utkarshrai@yahoo.com](mailto:utkarshrai@yahoo.com) or visit <http://www.utkarshrai.com>.