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Mergers, Acquisitions, and Other Restructuring Activities (Academic Press Advanced Finance)

Donald DePamphilis
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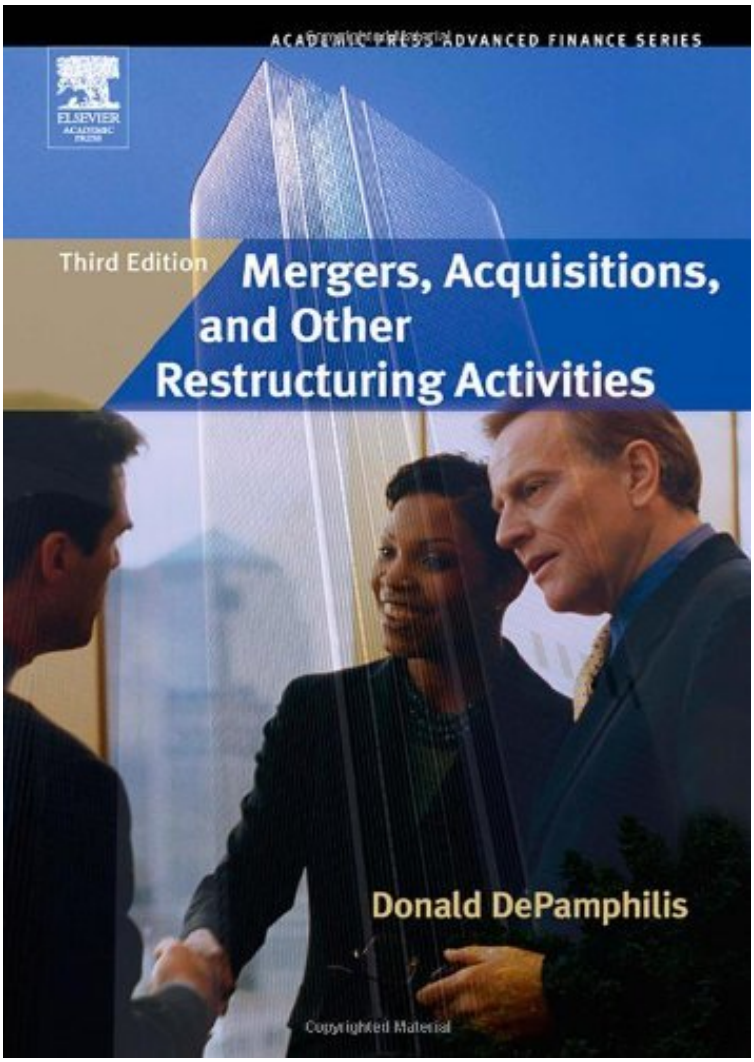

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Dr. Donald DePamphilis explains the real-world of mergers, acquisitions, and restructuring based on his academic knowledge and personal experiences with over 30 such deals himself. The 77 case studies span every industry and countries and regions worldwide show how deals are done rather than just the theory behind them, including cross-border transactions. New additions to the third edition: 17 new cases, with all 77 cases updated, Glossary, real options applications, projecting growth rates.Practical, real-world approach with 77 case studies from around the globe

"Professor DePamphilis' book is among the most comprehensive and best-written books on the topic of mergers and acquisitions I have ever read. In a world where private equity and hedge funds are supplanting traditional commercial and investment banking, a book like this comes in handy when traditional valuations fail to keep up with financial innovation. It marries the theory and practice. It is practical and complete. It is comprehensive and well-structured. And its attention to the world of cross-border transactions is timely and valuable."?Paul Schulte, Lecturer, Hilton School of Business, Loyola Marymount University; Chief Investment Strategist, Asia Pacific, Lehman Brothers"Mergers, Acquisitions, and Other Restructuring Activities provides a comprehensive overview all types of corporate restructurings. The book clearly shows which valuation technique is ideally suited for each type of restructuring. Not only is the validity of the motives of takeovers scrutinized, but this book also deals with corporate governance regulation. The book comprises an exhaustive treatment of all issues that arise in the restructuring processes, be it for takeovers, joint ventures, leverage buyouts, equity carve-outs etc. This book is a superb handbook, a must-read for scholars, practitioners, and policy makers concerned with corporate acquisitions."?Luc Renneboog, Professor of Corporate Finance, Tilburg University, The Netherlands; Research Fellow at the Center for Economic Research and the European Corporate Governance Institute, Brussels"Anyone interested in mergers, acquisitions, and restructuring can profit greatly by reading this very fine treatise by Dr. DePamphilis. It is comprehensive, insightful, and well-written. There are many case studies that show how the analyses discussed in the book may be applied. I wish this text had been available for my students at the Tuck School when I was teaching the mergers and acquisitions course there. I have no hesitation in recommending this book to students and practitioners, as well."?Dennis E. Logue, Emeritus Professor of Management at the Amos Tuck School, Dartmouth College and Chair, Board of Directors Ledyard National Bank; former Dean of the Michael B. Price College of Business at the University of Oklahoma"This edition of Mergers, Acquisitions, and Other Restructuring Activities provides an excellent framework for mergers and acquisitions analysis. By combining theories, practical aspects, cases, and discussion questions, Professor DePamphilis creates an invaluable book not only for the professionals who work on these deals, but also for the business students learning the insights about the mergers and acquisitions business. This book is a complete and well-structured guide on the important aspects in mergers and acquisitions, covering the process in phase-by-phase details, and the essential background information on regulatory issues and corporate takeover market. What I find most useful and effective in this book as a graduate text is the integration of valuation models, financing strategies, alternative strategies (such as strategic alliances, joint ventures, spin-offs), and a specific focus on the cross-border deals. This book should be a must-read for anyone interested in mergers and acquisitions."?Tao-Hsien Dolly King, Associate Professor, Department of Finance and Business Law, The Belk College of Business, University of North Carolina at Charlotte"Mergers, Acquisitions, and Other Restructuring Activities, Fourth Activities is no ordinary MA text. It is simply the most comprehensive text I have ever read. While most texts, including MA texts, focus on the technical ldquo;nuts and

bolts”, this book goes far beyond the core MA issues, to deal with everything that could possibly impact on mergers and acquisitions, from strategic planning and strategic evaluation, to valuation and modelling, substitutes (e.g. strategic alliances, licensing), due diligence, accounting, tax and legal implications, hedge funds, LBOs, integration and post-integration issues surrounding MAs, divestitures, bankruptcy, liquidations.This text is a tour de force, the go-to text, the magnum opus of mergers and acquisitions. In addition to finance and accounting faculty, I recommend it to commercial bankers, venture capitalists and the larger financial community as well as government regulators such as the SEC and anti-trust folks."?Ian Lee, PhD, Professor of Strategic Management, Sprott School of Business, Carleton University, Ottawa, Canada"Mergers, Acquisitions, and Other Restructuring Activities is an interesting and comprehensive look at every aspect of MA and corporate restructuring ? from strategic and regulatory considerations and MA deal process, through several chapters on MA valuation and deal structuring, to other types of restructuring activities. It not only provides a road map for the MA and other corporate restructuring process, but also highlights the key things to watch for. The book is clearly written, with extensive but easy-to-follow case examples and empirical findings to illustrate the points in the text. It is a book by an expert, and for MA instructors and students as well as practitioners."?Qiao Liu, PhD, Professor of Business and Economics, University of Hong Kong, China "Mergers, Acquisitions, and Other Restructuring Activities, Fourth Edition is no ordinary MA text. It is simply the most comprehensive text I have ever read. Exceptionally well-organized and engagingly written, Dr. DePamphilis' excellent 4th Edition provides a comprehensive and in-depth treatment of mergers and acquisitions for anyone, from the seasoned practitioner to the student novice. The book's expansive scope and up-to-date cases and examples provide practical, useful guidance for every phase of the restructuring process, derived from the author's considerable experience, and anchored in solid academic research."?Wesley B. 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Stafford, Principal, Human Capital Management LLC and former Senior Vice President of Human Resources, Montgomery Watson, Inc"I found Dr. DePamphilis' book to be a comprehensive explanation of all aspects of mergers, acquisitions, and restructuring activities, including the business motivations for using these strategies, the tools of analysis to determine a go or no-go decision and the issues related to implementation. He provides a useful balance of theory, examples, exhibits, spreadsheets, and cases. Given the importance of the financial calculations, he has an appropriate level of emphasis in this area. Dr. DePamphilis explains the financial calculations used in these activities and walks the reader through them with examples and exercises for the reader. He also explains why these analytical tools are used or not used, known issues or limitations with each analytical tool, and he suggests practical solutions to resolve the issue or limitation. He also goes beyond the financial issues including the legal, tax, accounting, and implementation issues such as deal structuring, common implementation mistakes, and organizational issues.Because of the broad scope of the book, I appreciated the many references to additional sources of information for the reader. In this way, if the reader has a particular area of interest on a specific subject or issue, they can easily go deeper into this area. I recommend Dr. DePamphilisrsquo; book to anyone wanting a complete understanding of the theory and practical application of mergers, acquisitions, and restructuring activities."?Brant Kline, CEO B/Kline Consulting and former VP General Manager, Latin America, Avery Dennison Office Products"Seldom do you discover a finance book that is crisp, direct, content-rich, and lucid with easy to read formulae, like Dr DePamphilis' latest book, Mergers, Acquisitions, and Other Restructuring Activities. All aspects of mergers and acquisitions are thoughtfully brought into the limelight. The cases are enlightening, the discussion questions are instructive and the references enhance each chapter masterfully. Completing the book leaves you with a gripping understanding of mergers and acquisitions including its international facets. DePamphilis has given the business world a classic."?Dr. Anthony F. Laviano, Executive Director at Nanotechnology Center, Loyola Marymount University Los Angeles, College of Business Administration"There are very few books on my read and re-read list. The fourth edition of Mergers, Acquisitions, and Other Restructuring Activities is one of them. Dr. DePamphilis presents the reader with a rich treatment from the perspective of a market participant. He shows a deep appreciation for the broad scope of business, understands the fundamental role of mergers and acquisitions, and is gifted with the talent to share his insights. Dr. DePamphilis presents the critical nature of analysis (and how to do it) within the context of the psychological drama that plays out every day in almost every company. The result is a compelling, integrated look at the one of the most interesting aspects of running or investing in a company. The balanced treatment of the macro influences of MA on economic growth and equity valuations and the micro decision-making process has earned this book a place on the reference shelf. Highly recommended!"?Michael Lovelady, Portfolio Manager Oceans 4 Capital Group, LLC"The text provides a well-balanced discussion of mergers, acquisitions, and restructuring processes, the regulatory environment, valuation

methods, the conclusions of decades of academic research, as well as the latest trends and developments in the field. As a result, the book represents a comprehensive resource for anyone interested in studying or carrying out MA and restructuring activities."?Randall Heron, Associate Professor of Finance, Kelley School of Business, Indiana University"I read the book and I think it does a good job covering the Mergers and Acquisitions field. The structure, divided into five parts, is logical and easy to follow, with a nice blend of theory, empirical research findings, and practical issues. The case studies are up-to-date, covering a wide range of topics. I especially like the chapter on private equity and hedge funds, since acquisitions by these players are becoming increasingly important these days. Overall, I believe that MBA students would find the book useful both as a textbook in class and as a reference book for later use."?P. Raghavendra Rau, Associate Professor of Finance, Krannert Graduate School of Management, Purdue University, West Lafayette"This book contains a very informative and thorough treatment of critical business issues regarding mergers and acquisitions. Professor DePamphilis integrates a wide range of relevant material in his discussion, including the regulatory, financial, planning and implementation aspects of these transactions. The book also usefully describes alternative mechanisms for restructuring the firm, including joint ventures, strategic alliances, and divestitures. I am impressed with the breadth and depth of the discussion."?Anju Seth, Professor of Strategy, University of Illinois at Urbana-Champaign"The book is organized by restructuring type and gives the history as well as the present trends and techniques. Each section contains a detailed account of the restructuring, including key details such as landmark cases, regulations, tax issues, etc. The author is also careful to present both the academic evidence as well as the view from a practitioner perspective. This is the most thorough text I have seen on restructuring and should give students a more complete picture than traditional texts. The exercises, examples, and case studies also enable students to implement the quantitative techniques necessary to evaluate the restructurings. Overall, this is an excellent book on restructurings."?Matthew T. Billett, Associate Professor of Finance, Henry B. Tippie Research Fellow, Henry B. Tippie College of Business, University of IowaFrom the Back CoverBusiness/Finance Mergers, Acquisitions, and Other Restructuring Activities Fourth Edition Donald M. DePamphilis "This book is among the most comprehensive and best written books on the topic of MA I have ever readhellip;It is practical and completehellip; and well-structuredhellip;its attention to the world of cross-border transactions is timely and valuable." Paul Schulte, Lecturer, Hilton School of Business, Loyola Marymount University; Chief Investment Strategist, Asia Pacific, Lehman Brothers "Professor DePamphilis provides a comprehensive overview of all types of corporate restructurings. The book clearly shows which valuation technique is ideally suited for each type of restructuringhellip; and is an exhaustive treatment of all issues that arise in the restructuring process.... A superb handbook, a must-read for scholars, practitioners and policy makers concerned with corporate acquisitions." Luc Renneboog, Professor of Corporate Finance, Tilburg University, Netherlands "Anyone interested in this subject can profit greatly by reading this very fine treatisehellip;. It is comprehensive, insightful, and well-written. There are many case studies which show how the analyses discussed in the book may be applied. I wish this text had been available for my students at the Tuck School when I was teaching the MA course there. I have no hesitation in recommending this book to students and practitioners, as well." Dennis E. Logue, Emeritus Professor of Management at the Amos Tuck School, Dartmouth College, Hanover, New Hampshire "What I find most useful ... is the integration of valuation models, financing strategies, alternative strategies (such as strategic alliances, joint ventures, spin-offs), and a specific focus on the cross-border deals. This book should be a must read for anyone interested in MA." Tao-Hsien Dolly King, Associate Professor, Department of Finance and Business Law, The Belk College of Business, University of North Carolina at Charlotte "This text is a tour de force, the go-to text, the magnum opus of MAs. In addition to finance and accounting faculty, I recommend it to commercial bankers, venture capitalists and the larger financial community as well as government regulators such as the SEC and anti-trust folks." Ian Lee, PhD, Professor of Strategic Management, Sprott School of Business, Carleton University, Canada "The book is clearly written with extensive but easy-to-follow case examples and empirical findingshellip;It is a book by an expert, and for MA instructors and students as well as practitioners." Qiao Liu, PhD, Professor of Business and Economics, University of Hong Kong, China In Mergers, Acquisitions, and Other Restructuring Activities, Fourth Edition, Dr. Donald DePamphilis explains the real-world of mergers, acquisitions, and restructuring based on his academic knowledge and personal experiences with over 30 such deals himself. The 99 case studies spanning numerous industries and countries and regions worldwide show how deals are done rather than just the theory behind them, including cross-border transactions. The Fourth Edition introduces the readers to the Learning Interactions Library, a collection of Flash-based exercises, included with the book. Donald DePamphilis is Clinical Professor of Finance at College of Business Administration, Loyola Marymount University, Los Angeles, California.About the AuthorDonald M. DePamphilis has a Ph.D. in economics from Harvard University and has managed more than 30 acquisitions, divestitures, joint ventures, minority investments, as well as licensing and supply agreements. He is currently Clinical Professor of Finance at the College of Business Administration at Loyola Marymount University in Los Angeles. He has also taught mergers and acquisitions and corporate restructuring at the Graduate School of Management at the University of California, Irvine, and Chapman University to undergraduates, MBA, and Executive MBA students. He has published a number of articles on economic forecasting, business planning, and marketing. As Vice President of

Electronic Commerce at Experian, Dr. DePamphilis managed the development of an award winning Web Site. He was also Vice President of Business Development at TRW Information Systems and Services, Director of Planning at TRW, and Chief Economist at National Steel Corporation.