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Gail Tolstoi-Miller

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Gail Tolstoi-Miller : Networking Karma: How Today's Cutting Edge Networking Trends Can Help You Connect and Conquer before purchasing it in order to gauge whether or not it would be worth my time, and all praised Networking Karma: How Today's Cutting Edge Networking Trends Can Help You Connect and Conquer:

1 of 1 people found the following review helpful. Need a Networking Jumpstart...?By Mitchell ChigerAs someone who knows the value of networking but has always been introverted and reluctant, I found this to be an excellent

resource to help me rethink networking in the traditional sense. If you need to jump start your professional networking, start with this book. 2 of 2 people found the following review helpful. Very pleasantly surprised! By toybuyer A preview version of this book was shared with me through a friend of the author. I must admit, I was leery of the title and all of the promises on the cover. To my surprise, however, the book actually explored networking in a different way and addressed many issues that resonated with me, both personally and professionally. I definitely have a greater understanding of why networking is difficult for me, how I can make it easier and specifically what I can do to build new contact. A great read for anyone who wants to enhance their network for future success and overall gratification. Very inspired! 0 of 0 people found the following review helpful. Networking Karma for Everyone By Hfineisen First, read the Epilogue. Now I am not one of those readers who flip to the end first, but in this case I wish I would have because it gave me an Aha moment. These networking tips can be used for such a broad array of information gathering, not just business natured networking. Health related information as in the Author's case, but for school functions, charities, little league, job prospects. This little book is a great resource to have and the way the chapters are set up make it easy to find the circumstances you may find yourself in. Not just a must for direct sales but for everyday living. Provided by Pump up Your Book Tours and Publisher

Are you Awkward? Uncertain? Even jittery at networking events? Author Gail Tolstoi Miller, an award-winning entrepreneur and successful CEO, feels your pain. In fact, she spent years experiencing the same emotions when networking. An avowed introvert, Gail discovered a powerful and universal law of connecting, she calls Networking Karma. And when she embraced it, Gail put those anxious, apprehensive interactions behind her to become a career coach and owner of a networking event planning company. Now, Tolstoi-Miller shares her secrets with you in her new book, Networking Karma. If you are trying desperately to get past the constant inadequacy you feel every time you try to attend a networking event, this book is for you! Networking Karma is a mindful approach to living that asks you to consider each chance meeting and budding relationship as an opportunity to inform, assist, advocate or connect others. "Embracing this spirit of selflessness," Tolstoi-Miller says, "is the key to building a professional and personal fan base; one that will ultimately return your kindness in unknown and awesome ways." Networking Karma proves that life is not "all about me." In fact, Tolstoi-Miller reveals that the most successful networkers are on a constant mission of "giving." Throughout this book, you will explore dozens of essential and specific Networking Karma to-dos; powerful ideas you can implement immediately. Shared by some of today's hottest thought leaders, speakers and business trailblazers, these proven tactics are absolutely essential to getting the edge you need to succeed in business and in life. Written in a fast-paced, no-holds-barred style and steeped in real-world situations, Networking Karma reveals: The negative beliefs that hold you back from networking success, and the 6 empowering steps to overcome them. Why Speed Networking is more fun and effective than absolutely any traditional networking method you've ever tried. 3 unique and foolproof strategies for breaking the ice at your next networking event. The 3 vital building blocks to your personal branding success. A surprising fashion "don't" that may make you appear more successful to others. 10 ways your body language can work to your advantage The simple secret to creating a strong elevator pitch and the best place to test it out. How to turn passive listening into active listening, to attract important new contacts. Smart strategies for bringing stalled conversations to an end--without offending! 3 creative approaches to business card design that will launch countless conversations How to provide value, build awareness, nurture relationship and establish relevance through proper social media avenues The dramatic personal and professional benefits you can acquire through mentoring relationships. BONUS: The #1, can't-fail networking approach to becoming the most visible and unforgettable person in the room. Hint: It's all about Karma. PLUS, exclusive guides, cheat sheets, checklists and secret resources, available only to Networking Karma readers. Read Networking Karma and integrate its law and lessons into your life. No matter how introverted, shy, awkward or uncertain you are when it comes to networking, you'll get past your sticking points and see your relationships--and dreams--take shape.

About the Author Gail Tolstoi-Miller, avowed introvert, won the war on reticence to become an award-winning, dual CEO who not only coaches job candidates on career-building through connections, but also runs a successful networking event planning company. She's learned that most networkers employ a futile strategy steeped in self-interest and decided to share her inspirational approach to happiness and success with Networking Karma, her first book.